



Concentra Selects Allscripts Electronic Health Record for Concentra Medical Centers

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CHICAGO and ADDISON, Texas, Feb. 22, 2012 /PRNewswire/ -- Concentra, a subsidiary of [Humana Inc.](#) (NYSE: HUM), announced today it intends to implement a new [Electronic Health Record](#) (EHR) system from Allscripts (NASDAQ:MDRX) for more than 310 Concentra Urgent Care locations across the country. Through the rollout of the new EHR system from Allscripts, all patient and client data will be connected throughout Concentra's national footprint of medical centers and employer worksite locations.

(Logo: <http://photos.prnewswire.com/prmh/20100901/CG58147LOGO>)

Concentra selected the Allscripts solution based on its clinical capabilities, ability to integrate with multiple third-party systems, connectivity options, and scalability. As the leading provider of employer health services to many Fortune 500 companies, Concentra needed an EHR system that could conform to its various reporting needs.

"Concentra's footprint continues to expand through center acquisitions and relocations, and a trusted provider like Allscripts offers an innovative solution that can scale to our growing community of clinicians," said Concentra Chief Executive Officer Jim Greenwood. "The Allscripts EHR is a proven solution that will enable us to deliver real-time data and further enhance best practices, while supporting our expansion into new lines of medical care."

The agreement with Concentra follows a June 2011 announcement that Humana would provide financial assistance under its Medical Home EHR Rewards Program to selected physicians nationally who adopt a covered [HITECH-certified](#) Allscripts Electronic Health Record.

Glen Tullman, Chief Executive Officer of Allscripts, said, "Allscripts is excited to expand our relationship with Humana by providing Concentra's affiliated physicians with the information and real-time decision support they need to generate timely outcomes for their patients, at any of their national medical center locations."

Concentra delivers occupational medicine, urgent care, primary care, physical therapy, and wellness services to more than 30,000 patients each day in 40 states. Concentra plans to use the Allscripts Clinical Quality Solution (CQS) to provide its physicians with clinical-decision support information at the point of care. CQS also works in the background to help automate the time-consuming process of participating in quality data reporting and pay for performance programs.

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Visit It Takes A Community: [The Allscripts Blog](#) to discuss the conference or stop by the Allscripts booth #3016. Follow us on Twitter: @Allscripts or #HIMSS12.

About Concentra

Concentra, a subsidiary of [Humana Inc.](#), is a leading health care company focused on improving America's health, one patient at a time. Through its affiliated clinicians, the company delivers occupational medicine, urgent care, primary care, physical therapy, and wellness services to workers and the general public from more than 310 medical centers in 40 states. In addition to these medical center locations, Concentra serves employers and customers by providing a broad range of health advisory services and operating more than 260 worksite medical facilities. Through this complement of services, Concentra intends to raise the standard of health by putting individuals first, treating them with clinical excellence, and focusing on their ongoing wellness.

About Humana

Humana Inc., headquartered in Louisville, Kentucky, is a leading health care company that offers a wide range of insurance products and health and wellness services that incorporate an integrated approach to lifelong well-being. By leveraging the strengths of its core businesses, Humana believes it can better explore opportunities for existing and emerging adjacencies in health care that can further enhance wellness opportunities for the millions of people across the nation with whom the company has relationships.

More information regarding Humana is available to investors via the Investor Relations page of the company's web site at www.humana.com, including copies of:

- Annual reports to stockholders;
- Securities and Exchange Commission filings;
- Most recent investor conference presentations;
- Quarterly earnings news releases;
- Replays of most recent earnings release conference calls;
- Calendar of events (including upcoming earnings conference call dates and times, as well as planned interaction with research analysts and institutional investors);
- Corporate Governance information

About Allscripts

[Allscripts](#) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health* for physicians,

hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), [Facebook](#) and [YouTube](#).

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition.

Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation ("Eclipsys") will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of ours security by third parties. See our Annual Report on our Form 10-KT for the seven months ended December 31, 2010 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

SOURCE Allscripts Healthcare Solutions, Inc.

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