



Summit Medical Group Outsourcing IT to Allscripts

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Largest physician-owned multispecialty practice in New Jersey expands Allscripts relationship to improve IT while optimizing outcomes

CHICAGO, June 19, 2012 /PRNewswire/ -- Summit Medical Group, the largest physician-owned multispecialty practice in New Jersey, announced it has signed a long-term contract with [Allscripts](#) for managed IT services. With [Allscripts Managed Services](#), Summit will focus on its core mission of providing world class patient care while using IT to improve clinical, financial and operational outcomes.

Summit is committed to continuing its long-standing tradition of excellence in coordinated patient care. Summit currently employs more than 1,200 people, 300 of which are practitioners, at its main campus in Berkeley Heights, New Jersey and seventeen satellite facilities. Summit is an established client and its physicians use [Allscripts Enterprise Electronic Health Record™](#). The expanded relationship will enable Summit to improve IT reliability, optimize processes, and prepare for future growth.

"Summit Medical Group is growing rapidly, and expanding our relationship with Allscripts will benefit us in two key ways. First, we can better concentrate on our core mission of providing world-class care for our patients," said Karen Graham, Chief Operating Officer at Summit. "Second, we gain access to global resources with deep IT expertise to help us put the right strategies and systems in place for long-term process improvements."

Allscripts serves more than 100 healthcare organizations, of a variety of sizes, with IT outsourcing. Well known for its performance, Allscripts and Springhill Medical Center recently won a [2012 Outsourcing Excellence Award](#) from Outsourcing Center.

"The leading physician groups want to focus on the highest value added activities, providing healthcare to their patients. Our Managed Services offering enables them to leave the technical aspects of providing an electronic health record and practice management services to us, so they can do what they do best," said Glen Tullman, Chief Executive Officer of Allscripts. "As Summit continues to grow, the Allscripts solution equips the Group with the tools, team and capability to deliver coordinated, patient-centered care."

About Summit Medical Group

Summit Medical Group is the largest physician-owned multispecialty practice in New Jersey. In addition to its 250,000-square-foot main campus, the Group has satellite offices in 4 counties. It employs more than 300 practitioners and 1,200 employees who support 70 medical specialties. The Group successfully serves approximately 55,000 patients each month and 134,000 patients overall. It has treated more than half a million patients since its doors opened more than 80 years ago. For these reasons, Summit Medical Group is well positioned to offer patients access to its exceptionally wide range of specialties, state-of-the-art diagnostics and technology, and leading-edge treatments.

About Allscripts

[Allscripts](#) (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation ("Eclipsys") will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of our security by third parties. See our Annual Report on Form 10-K for 2011 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

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