



## Huntington Medical Foundation Selects Allscripts for Revenue Cycle Management

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### Solution will help providers get paid for the care they provide

CHICAGO and PASADENA, Calif., Oct. 23, 2012 /PRNewswire/ -- Huntington Medical Foundation (HMF) selected [Allscripts Revenue Cycle Management \(RCM\) Services](#) to enhance revenue cycle operations, with the goals of increasing efficiencies of reimbursement processes and patient payments. Allscripts RCM Services will provide HMF with an integrated solution for the revenue cycle from front office solutions to back office processing collections.

Effectively managing the revenue cycle and collecting full payment for services provided is becoming increasingly challenging for practices. Allscripts RCM Services is an outsourced solution that combines Allscripts revenue cycle technology with expert professional services to assist practices with getting reimbursed accurately for the care they provide. Allscripts RCM is a fully hosted solution which eliminates the need for a large upfront investment and reduces implementation time. Allscripts professionals help manage collections to help prevent reimbursement issues and assist with capturing complete payments.

"We chose Allscripts RCM Services because we have trust in the competency of the brand and faith in the services offered," said Matt Snyder, chief operating officer of Huntington Medical Foundation. "HMF is already an [Allscripts Enterprise Electronic Health Record](#) user, so when we sought a partner to help streamline our business, we knew we could count on Allscripts. With Allscripts, we feel confident that we'll meet ICD10 and future government regulations."

Huntington Medical Foundation has 50 physicians in eight locations across the San Gabriel Valley.

"Our goal is to help Huntington Medical Foundation focus on its mission of providing quality and compassionate care for its community," said Glen Tullman, chief executive officer of Allscripts. "Allscripts RCM Services provides the tools to help free up time and resources so HMF providers can continue to focus on delivering excellent patient care."

#### About Allscripts

[Allscripts](#) (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit [www.allscripts.com](http://www.allscripts.com), [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

#### About Huntington Medical Foundation

Founded in 1994, the Huntington Medical Foundation (HMF) is a medical group of more than 50 providers located in offices throughout the San Gabriel Valley. Our physicians are highly educated and experienced in patient-centered medical care. Huntington strives to provide patients with quality and compassionate care for a lifetime of good health. For more information, visit [www.huntingtonmedical.com](http://www.huntingtonmedical.com).

#### Forward-Looking Statements

*This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation ("Eclipsys") will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of our security by third parties. See our Annual Report on Form 10-K for 2011 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.*

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