



Allscripts Care Director™ elevates patient results with improved care coordination and analytics

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New solution designed to ease transition to value-based care

CHICAGO, April 23, 2013 /PRNewswire/ -- Allscripts took another key step in delivering an Open, Connected Community of Health™ with the release of [Allscripts Care Director™](#). The new solution coordinates outpatient care across healthcare settings. With the industry shift toward value-based care, Allscripts Care Director will help healthcare organizations more effectively manage patient care post hospital discharge and importantly, better address preventable readmissions, a key requirement now that hospitals could be subject to penalties for excess readmissions under Medicare.

Allscripts Care Director extends the [Allscripts Care Management™](#) suite, enabling true care coordination across all settings: home care, physician practices, hospitals, post-acute care facilities, and community services. The web-based solution can help health organizations by: managing at-risk patients, improving transitions of care, reducing potential readmissions, decreasing redundancies and connecting all care settings. Patient information can be imported directly into Care Director, or pulled from [Sunrise Clinical Manager™](#) or certain other third-party EHR systems via [Allscripts Care Management™](#). Although available to implement as a standalone solution, Care Director's strength lies in its integration with Allscripts Care Management, the widely adopted and proven Care Management system at 900 hospitals nationwide.

"Ensuring successful transitions of care is a huge priority for our organization," said Ruth McNaughton, RN, Senior Director Care Coordination, Administrator Hospitalist Group, Jordan Hospital. "Allscripts Care Director is an extension of our care management strategy that enables us to efficiently serve our patients as they head into their next phase of treatment outside the hospital. Allscripts Care Director improves handoffs and follow-up, which ultimately means better results for our patients."

Improving care collaboration

Care Director is instrumental in achieving the patient results that value-based care will require. Here's how the solution works:

- The health organization's care coordinator enrolls the patient into Allscripts Care Director, reviews clinical information and risk assessment and defines the care team.
- The care coordinator develops additional care plan elements such as education, transportation, counseling and goals.
- The care coordinator shares the care plan with the patient and the care team that facilitates transitions of care and collaboration.
- The care coordinator then assigns owners to the goals and interventions on the plan.
- The care coordinator measures the patient's progress by recording completion progress toward goals.

Allscripts Care Director benefits

- Patient Stratification -- manage high risk, high utilization and chronically ill patients via risk scoring.
- Care Coordination -- coordinate care across care settings using assessments to identify gaps in care, and care plans to track measurable goals and interventions.
- Transitions of Care -- coordinate transitions of care between all care settings including home care, physician practices, post-acute care facilities, community services and hospitals.
- Analytics -- capture and report on data as well as share with analytics tools to measure improvements in the care process and patient outcomes as part of an organization's overall population health management strategy.

"Allscripts Care Director is another building block as we deliver the tools our clients need to succeed in the future world of health care," said Cliff Meltzer, Executive Vice President of Solutions Development, Allscripts. "Care Director's improved coordination and metrics will significantly elevate patient results as we move toward an Open, Connected Community of Health™."

About Allscripts

[Allscripts](#) (NASDAQ: [MDRX](#)) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), and [It Takes A Community: The Allscripts Blog](#).

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Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties,

some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation ("Eclipsys") will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of our security by third parties. See our Annual Report on Form 10-K for 2011 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

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