



## **Allscripts dbMotion Population Health Forum Reveals that Move to Population Health Management Adoption is Happening "Much Faster than Anyone Expected"**

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**Attendees share how Allscripts acquisition of dbMotion is driving care coordination, population health management and consumer engagement**

**More than 1.6 billion health events shared among organizations in North America; dbMotion accessed 660,000 times in 12 months across 227 HIT interfaces**

CHICAGO, May 31, 2013 /PRNewswire/ -- Caregivers from around the country came together to share examples of how population health management is already transforming their organizations, allowing them to develop better clinical protocols while dramatically reducing costs at the Allscripts dbMotion Population Health Forum, dbU, held in Pittsburgh last week.

Presenters and attendees at this year's dbU shared best practices about connecting and sharing data to drive population health initiatives and how they're applying care coordination and analytic tools, such as Allscripts FollowMyHealth™ patient portal, Care Director outpatient coordination solution, analytics and more.

Allscripts President and Chief Executive Officer Paul Black addressed the attendees providing his vision for Population Health Management and outlining Allscripts leadership role in empowering clinical decision-making and patient engagement through aggregated analytics and patient portal technology.

"We have all the components in place to begin delivering on value-based care and specifically population health management for our clients," Black said. "Caregiver involvement, analytics and patient engagement through leading-edge portals such as our FollowMyHealth™ solution are all key to delivering the most effective treatment at the best cost point."

dbU's more than 200 attendees, a Forum record, were from some of the nation's largest health systems, several of whom shared their experiences about how data exchange and population health initiatives are transforming their organizations.

"The move to population health is happening much faster than anyone expected," said Peter McClennen, president of dbMotion. "Nearly all of our attendees focused on the value that population health will bring to their organizations, through an open approach. The adoption curve is moving along the lines of connectivity, HIEs, care coordination, patient engagement and analytics."

Bill Spooner, senior vice president and chief information officer of Sharp HealthCare, said, "I found this year's dbU to be stimulating, with some terrific client testimonials on how they were able to improve the quality of care and patient satisfaction while controlling costs."

Applying analytics to population health data was a dominant theme at dbU. One presenter was able to aggregate clinical data with financial data to determine that too many back surgeries were being performed in various care settings where other alternative treatments could have been effective.

Allscripts dbMotion facilitates the move to population health management by integrating patient data from disparate health information systems and delivering it to clinicians at the point of care. dbMotion organizes the data to allow physicians and other caregivers to easily access and manage information within familiar workflows.

Cumulatively through the inception of the technology, more than 1.6 billion health events had been shared through dbMotion across 227 health information technology system interfaces, including Electronic Health Record systems, Health Information Exchanges, laboratories, and imaging communication systems. dbMotion's solution was accessed more than 660,000 times over the last 12 months, with one provider organization exchanging 2.2 million messages per day between affiliated and unaffiliated facilities.

### **About Allscripts**

[Allscripts](#) (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit [www.allscripts.com](http://www.allscripts.com), [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

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*hospitals, physicians, patients and others; the risk that we will not achieve the strategic benefits of the merger (the "Eclipsys Merger") with Eclipsys Corporation (Eclipsys), or other companies that we have purchased or that the Allscripts products will not be integrated successfully with these other companies products; competition within the industries in which we operate, including the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act, with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; we may incur costs or customer losses relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others; compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH, increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainly related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.*

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SOURCE Allscripts Healthcare Solutions, Inc.

Investors, Seth Frank, 312-506-1213, [seth.frank@allscripts.com](mailto:seth.frank@allscripts.com), or Media, Claire Weingarden, 312-447-2442, [claire.weingarden@allscripts.com](mailto:claire.weingarden@allscripts.com)