



Allscripts dbMotion Selected by ProMedica as Foundation for Accountable Care and Population Health

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ProMedica to develop real-time analytics for population health

CHICAGO, June 25, 2013 /PRNewswire/ -- ProMedica, headquartered in Toledo, OH has extended its investment in Allscripts (NASDAQ: MDRX) by adding the [dbMotion](#)™ interoperability platform to enhance its Accountable Care Organization (ACO) and to enable a foundation for population health management. Allscripts acquired dbMotion in March 2013.

The dbMotion platform will enable ProMedica Physicians to harness the data in their hospitals' EHR system, their health plan, Paramount, and the ambulatory practices' [Allscripts Enterprise](#)™ system for real-time, retrospective and prospective analytics and reporting throughout the ACO. The dbMotion interoperability platform facilitates effective management of the patient populations while also providing actionable feedback to physicians and care coordinators based on evidence-based protocols.

"Having a comprehensive web-based clinical integration tool that allows for storage, real-time reporting and analytics is required for moving forward with accountability and responsibility in healthcare decision making," said ProMedica Chief Medical Officer and President of ProMedica Physicians and Continuum Services Lee Hammerling. "dbMotion will assist in our understanding of healthcare utilization drivers and help us develop information systems and analytics that capture utilization patterns and allow for effective interventions by providers."

Toledo, Ohio-based ProMedica is a not-for-profit healthcare organization with 11 hospitals and more than 310 facilities. The integrated delivery network owns a health insurance company, Paramount, and operates ProMedica Physicians which employs 563 physicians/providers.

"Allscripts is providing solutions that will help ProMedica meet the changing and future needs of healthcare," said Paul M. Black, President and Chief Executive Officer of Allscripts. "Our technology will enable ProMedica to uncover trends in population health through enhanced analytics in order for caregivers to deliver the most effective treatments."

About Allscripts

[Allscripts](#) (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health*™ for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

About ProMedica

Toledo, Ohio-based ProMedica is a mission-based, not-for-profit healthcare organization formed in 1986. ProMedica has more than 14,400 employees and nearly 1,700 physicians with more than 563 healthcare providers employed by ProMedica Physicians. Its 11 hospitals and more than 310 facilities offer comprehensive diagnostic, medical and surgical specialties in heart and vascular, oncology, orthopaedics, neurology, and women and pediatric services. ProMedica's mission is to improve health and well-being, with a strong focus on wellness and clinical excellence, as well as innovative, community advocacy programs that address health-related issues such as hunger and obesity. For more information, please visit www.promedica.org.

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Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that our current initiatives focused on product delivery, client experience, streamlining our cost structure, and financial performance may not be successful, which could result in declining demand for our products and services, including attrition among our existing customer base; the impact of the realignment of our sales and services organization; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risks that we will not achieve the strategic benefits of the merger with Eclipsys Corporation (Eclipsys) or our acquisition of dbMotion, Ltd. (dbMotion), or that the Allscripts products will not be integrated successfully with the Eclipsys and dbMotion products; competition within the industries in which we operate, including the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act (HITECH), with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; any costs or customer losses we may incur relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others; compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH,

increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainty related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

(Logo: <http://photos.prnewswire.com/prnh/20100901/CG581471LOGO>)

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