

Allscripts Introduces Population Health Analytics

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Solution to offer point of care analytics solution for real-time chronic disease management and reduced readmissions in the shift towards value-based care

CHICAGO, Aug. 19, 2013 /PRNewswire/ -- As the latest step in defining the next generation of population health management solutions, <u>Allscripts</u> (NASDAQ: MDRX) introduces Population Health Analytics, a real-time, point of care solution that aims to curb the high cost of chronic disease management and reduce readmissions.

Allscripts will demonstrate the Population Health Analytics solution this week at <u>The Allscripts Client Experience (ACE)</u>, August 21-23 at Chicago's McCormick Place.

The initial release, for inclusion on any electronic health record within the clinical workflow, will include real-time key performance indicators to help inform and guide immediate clinical intervention for chronic conditions and readmission risks. Population Health Analytics leverages the power of dbMotion as the single robust source of semantically harmonized clinical data from across the connected community.

"The Population Health Analytics solution offers the opportunity to truly fulfill the promise of accountable care," said Dr. Joel Diamond, Chief Medical Officer of Population Health. "Real-time comparative analytics at the point of care is precisely the type of valuable tool clinicians need to access insights necessary to provide better care and create better outcomes for patients."

This solution provides analytics for high cost, high priority chronic diseases including Diabetes, Heart Disease, Coronary Artery Disease and Asthma. This data will enable physicians to identify target populations, measure performance and outcomes, analyze utilizations, manage risk and access these insights with one click from within their workflow.

"The introduction of Population Health Analytics marks a shift from reactive to proactive care," said Paul M. Black, President and Chief Executive Officer of Allscripts. "This solution reflects the move from individual patient care to whole population health, an essential change as we make the move towards value-based care."

About Allscripts

Allscripts (NASDAQ: MDRX) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health*TM for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit <u>www.allscripts.com</u>, <u>Twitter</u>, <u>YouTube</u> and <u>It Takes A Community: The Allscripts Blog</u>.

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Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that our current initiatives focused on product delivery, client experience, streamlining our cost structure, and financial performance may not be successful, which could result in declining demand for our products and services, including attrition among our existing customer base; the impact of the realignment of our sales and services organization; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risks that we will not achieve the strategic benefits of the merger with Eclipsys Corporation (Eclipsys) or our acquisition of dbMotion, Ltd. (dbMotion), or that the Allscripts products will not be integrated successfully with the Eclipsys and dbMotion products; competition within the industries in which we operate, including the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act (HITECH), with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; any costs or customer losses we may incur relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others: compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH, increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain gualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainty related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third

parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

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