



## PIH Health Selects Allscripts Sunrise

October 2, 2013

**Allscripts client signs contract with Allscripts to provide the Sunrise suite of solutions at its newly acquired facility, PIH Health Hospital - Downey, extend its existing outsourcing, hosting and services contract, and add licenses for additional products and services**

**Agreement expected to increase Allscripts contract backlog by approximately \$120 million**

CHICAGO, Oct. 2, 2013 /PRNewswire/ -- PIH Health, a healthcare system based in Whittier, Calif., has selected the Allscripts (NASDAQ: MDRX) Sunrise™ product suite as the electronic health record (EHR) solution for its newly acquired 199-bed acute care facility PIH Health Hospital – Downey (formerly Downey Regional Medical Center).

PIH Health is a fully integrated, nonprofit, regional healthcare delivery network comprised of two hospitals, a host of outpatient medical offices, a multi-specialty medical group and home health and hospice care. PIH Health serves more than 1.5 million residents in the Los Angeles and Orange County region, as well as in the San Gabriel Valley area.

In addition to selecting the Allscripts Sunrise suite for PIH Health Hospital – Downey, PIH Health also added licenses for additional products and services and agreed to extend its enterprise-wide hosting and managed services contract with Allscripts into 2020. In total, the Agreement is expected to result in approximately \$120 million of incremental revenue to Allscripts over the life of the contract.

Allscripts integration, care coordination, open platform and population health capabilities were among the reasons PIH chose to extend its existing relationship with Allscripts. PIH Health will deploy most of the Allscripts Acute and Ambulatory product suite including Sunrise™, Enterprise™, dbMotion™, FollowMyHealth™ patient portal and Care Management solutions.

Davis Lee, MD, Chief Medical Information Officer of PIH Health said, "Allscripts solutions are integrated, interoperable and innovative. Partnering with Allscripts helps us with the demands of the evolving regulatory, population health and accountable care requirements and also provides us with the tools to exceed our care standards and meet our business goals."

"PIH Health is a valued long-term partner and with a complete deployment of Allscripts solutions portfolio and depth of services, will be a model for population health management," said Paul M. Black, President and Chief Executive Officer of Allscripts. "Allscripts products and services can improve adoption, utilization and care coordination and deliver outcomes that enable our clients to deliver efficient and effective care. We are delighted that PIH Health has decided to extend and grow their relationship with Allscripts."

### About Allscripts

[Allscripts](#) (NASDAQ: [MDRX](#)) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health™* for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit [www.allscripts.com](http://www.allscripts.com), [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

### About PIH Health

PIH Health is a regional nonprofit healthcare delivery network that serves more than 1.5 million residents in the Los Angeles, Orange County and San Gabriel Valley region. The fully integrated network is comprised of PIH Health Hospital - Whittier and PIH Health Hospital - Downey and features a host of outpatient medical offices, a multispecialty medical group, home health and hospice care, as well as heart, cancer and emergency services. Recognized in 2013 by Truven Health Analytics and Hospitals and Health Networks as one of the nation's top hospital systems for best practices and cutting-edge advancements in both quality and healthcare technology, PIH Health also invests millions each year in community education and free and low-cost services to support those with the greatest need.

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### Forward-Looking Statements

*This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that our current initiatives focused on product delivery, client experience, streamlining our cost structure, and financial performance may not be successful, which could result in declining demand for our products and services, including attrition among our existing customer base; the impact of the realignment of our sales and services organization; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risks that we will not achieve the strategic benefits of the merger with Eclipsys Corporation (Eclipsys) or our acquisition of dbMotion, Ltd. (dbMotion), or that the Allscripts products will not be integrated successfully with the Eclipsys and dbMotion products; competition within the industries in which we operate, including*

*the risk that existing clients will switch to products of competitors; failure to maintain interoperability certification pursuant to the Health Information Technology for Economic and Clinical Health Act (HITECH), with resulting increases in development and other costs for us and possibly putting us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; any costs or customer losses we may incur relating to the standardization of our small office electronic health record and practice management systems that could adversely affect our results of operations; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; errors or similar problems in our software products or other product quality issues; the outcome of any legal proceeding that has been or may be instituted against us and others; compliance obligations under new and existing laws, regulations and industry initiatives, including new regulations relating to HIPAA/HITECH, increasing enforcement activity in respect of anti-bribery, fraud and abuse, privacy, and similar laws, and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the continued implementation and ongoing acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009, as well as elements of the Patient Protection and Affordable Care Act (aka health reform) which pertain to healthcare IT adoption, including uncertainty related to changes in reimbursement methodology and the shift to pay-for-outcomes; maintaining our intellectual property rights and litigation involving intellectual property rights; legislative, regulatory and economic developments; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; breach of data security by third parties and unauthorized access to patient health information by third parties resulting in enforcement actions, fines and other litigation. See our Annual Report on Form 10-K/10K-A for 2012 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.*

(Logo: <http://photos.prnewswire.com/prnh/20100901/CG581471LOGO>)

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