

## Home Care by Black Stone to Leverage Allscripts

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## Ohio-Based Private Duty, Home Health Agency Selects Allscripts Homecare to Consolidate Multiple EHRs Into a Single, Interoperable and Integrated IT Platform

CHICAGO, Feb. 19, 2015 (GLOBE NEWSWIRE) -- Citing innovation, interoperability and better business intelligence and reporting, Home Care by Black Stone (Black Stone), a home health agency with locations across Ohio, has chosen <u>Allscripts</u> (Nasdaq:MDRX) Homecare™, a fully integrated solution.

Black Stone is one of the largest providers of dual-eligible Medicare and Medicaid home health services in Ohio. Since 1996, Black Stone has provided long-term, in-home care with 17 offices and 1,400 home health aides throughout Ohio. Understanding that many seniors wish to remain in their homes throughout the course of care, Black Stone provides skilled nursing, therapy, and supportive non-medical services, such as companionship and homemaking. Black Stone's innovative service lines also include the House Calls and Care Advisors programs, which assist patients and their families with their primary care and care coordination needs.

Black Stone intends to use Allscripts Homecare to create one interoperable and integrated software platform for operational, clinical and scheduling functionality for its multiple lines of business, including home healthcare and private duty.

"Black Stone is looking forward to leveraging the power and function of Allscripts Homecare," said David Tramontana, Chief Executive Officer of Black Stone. "The Allscripts Homecare solution aligns with our commitment to providing fully integrated, high-quality in-home services. It will be extremely helpful as we continue to support our current business as well as new business lines in the future."

Mr. Tramontana said, "One of the two key requirements in our selection of a new vendor was innovation. We felt that Allscripts—with its Open<sup>TM</sup> platform and long history of IT innovations—was the appropriate partner to help Black Stone continue to innovate as we grow."Mr. Tramontana also cited interoperability as well as continuous innovation as key factors in the selection of Allscripts Homecare. "With continued provider consolidation, we require a solution that can connect and transact with vendors and partners to ensure a seamless exchange of patient data. Allscripts Homecare meets that business requirement along with a track record of continuous innovation in the post-acute marketplace," he added.

Approximately 350 Black Stone employees are expected to use Allscripts Homecare solution to provide real-time access to clinical and financial information, simplify clinical documentation and deliver higher quality care at reduced operational costs. Additionally, Black Stone intends to leverage Allscripts Homecare's document management solution, AllDocs, to eliminate paper and automate business processes in a truly electronic environment.

"Allscripts is proud of its new partnership with Black Stone," said Martha Thorne, General Manager, Performance & Care Logistics at Allscripts. "We believe Allscripts Homecare is an innovative and integrated solution that can improve outcomes. We look forward to supporting Black Stone's efforts to deliver efficient and effective home care, improving the quality of life for patients and their families."

## **About Allscripts**

Allscripts (Nasdaq:MDRX) is a leader in healthcare information technology solutions that advance clinical, financial and operational results. Our innovative solutions connect people, places and data across an Open, Connected Community of Health™. Connectivity empowers caregivers to make better decisions and deliver better care for healthier populations. To learn more, visit <a href="www.allscripts.com">www.allscripts.com</a>, <a href="Twitter">Twitter</a>, <a href="YouTube">YouTube</a> and <a href="https://dr. tripts.com">It Takes A Community:</a>. <a href="Tripts.com">The Allscripts Blog</a>.

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