



## Allscripts, TeleTracking Announce Reseller Agreement; Will Integrate Solutions to Improve Care Coordination

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### Industry Leaders to Develop Interoperability Between Solutions to Help Providers Succeed With Value-Based Care Initiatives

CHICAGO and PITTSBURGH, Dec. 4, 2015 (GLOBE NEWSWIRE) -- Allscripts Healthcare Solutions, Inc. (Nasdaq:MDRX) and TeleTracking Technologies, Inc. announced that they will partner to integrate key functionality of their respective healthcare solutions. The integrations will connect the Allscripts® Care Management platform with the TeleTracking® patient flow and healthcare operational management platform. Additionally, the companies will resell each other's solutions to make it easier for clients to buy two industry leading platforms at the same time.

As the healthcare industry transitions from fee-for-service to fee-for-value, and new reimbursement models incentivize providers to coordinate care, organizations seek solutions to optimize both acute and ambulatory resources and better manage the discharge process. The integration between Allscripts and TeleTracking will enable healthcare systems to optimize clinical resource utilization, deliver tools that close gaps in care, reduce avoidable costs (such as hospital readmissions), and bring enhanced efficiency to care transition and referral workflows.

"TeleTracking and Allscripts are committed to working together to bring the best possible combination of solutions to our respective customer bases by integrating our products and innovating with new solutions," said Michael Gallup, TeleTracking President. "Healthcare leaders face unprecedented challenges in this fee-for-value environment, and we are committed to providing solutions that help them meet specific and measurable goals."

"The Allscripts and TeleTracking platforms are both proven solutions that deliver great value to our clients," added Martha Thorne, Senior Vice President and General Manager of Allscripts Population Health Management. "The ultimate objective of integrating Allscripts Care Management with TeleTracking's solution is to drive improved operational outcomes and performance while reducing the overall cost and resource burdens on the health system."

By bringing real-time enterprise visibility to patient care demand and optimizing the discharge planning process, TeleTracking improves patient flow, which creates capacity and allows for an improved patient intake process. In addition, by optimizing workflow from the time patients arrive to the time they leave, healthcare organizations can provide better care, decrease overall length of stay and serve more patients. By tracking and trending the use of assets along that journey, TeleTracking brings healthcare leaders a complete picture of how to improve resource utilization and eliminate unnecessary costs.

Allscripts Care Management simplifies, streamlines and optimizes care management processes within the hospital and across multiple settings. It is used by thousands of care managers at more than 950 hospitals nationwide to improve patient care, generate higher revenues, and provide maximum connectivity. As a single web-based care management platform, the system is flexible, easy to use and can be installed in as little as 90 days.

#### About TeleTracking

TeleTracking Technologies, Inc., the world leader in patient flow and healthcare operations management, enables the timely and purposeful delivery of care throughout the health system. Founded over two decades ago, TeleTracking is an eight-time KLAS Patient Flow Category Leader and HFMA peer review designee. To learn more visit [www.teletracking.com](http://www.teletracking.com).

#### About Allscripts

Allscripts (NASDAQ:MDRX) is a leader in healthcare information technology solutions that advance clinical, financial and operational results. Our innovative solutions connect people, places and data across an Open, Connected Community of Health™. Connectivity empowers caregivers to make better decisions and deliver better care for healthier populations. To learn more, visit [www.allscripts.com](http://www.allscripts.com), [Twitter](#), [YouTube](#) and [It Takes A Community: The Allscripts Blog](#).

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