



Integrated Medical Services Selects Allscripts Electronic Health Record and Revenue Cycle Management

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Rapidly-Growing Multi-Site Physician Group to Consolidate Patient Information for Better Coordinated Care

CHICAGO and PHOENIX, Oct. 22 /PRNewswire-FirstCall/ -- *Allscripts* (Nasdaq: MDRX) announced today that Integrated Medical Services (IMS) has selected the Allscripts *Electronic Health Record* (EHR) and *Practice Management* solution, with Allscripts *Revenue Cycle Management*, to enhance the quality of the care delivered by its 100 physicians, improve patient communications, and better manage the cost of care delivery.

(Logo: <http://www.newscom.com/cgi-bin/prnh/20081013/AQM041LOGO>)

IMS is a not-for-profit physician services organization that helps its otherwise autonomous medical practices to better manage their clinical and business functions. Currently with 45 locations across Phoenix and Western Arizona, IMS has doubled its size in the last two years based on strong demand for its services and anticipates growing to 500 physicians by 2013. The agreement with Allscripts enables IMS to provide its expanding base of physician practices a single solution to automate and enhance back-office functions like billing and scheduling while delivering the real-time information its physicians need to provide coordinated patient care across the IMS network.

The deployment of the Web-hosted Allscripts solutions replaces six legacy EHR systems and a number of practice management systems that IMS has acquired as new physician groups joined its team.

"Our focus is on delivering high quality, truly coordinated care for our patients, and to do that we need to give all of our providers quick, easy access to the same patient information, not handcuff them with disconnected software silos within their own offices," said John Dover, M.D., President and Chief Executive Officer of IMS. "Now that federal incentives for EHR use are in place, we anticipate that a lot of Arizona physicians will go looking for a safe, interconnected electronic health record supported by a dependable network of like-minded professionals. With Allscripts, we now have the capability to meet their needs."

Beginning in 2011, US physicians can qualify for between \$44,000 and \$64,000 in payments from the Centers for Medicare and Medicaid Services (CMS) for adopting and demonstrating "meaningful use" of an Electronic Health Record. The incentives are expected to drive significant numbers of physicians to adopt the technology.

Hosted Delivery Model

IMS will provide Allscripts via the hosted Application Service Provider (ASP) delivery model. Hosting Allscripts remotely is a simple, affordable means of delivering the technology that spares IMS the need to purchase servers or hire new IT personnel. The ASP delivery model also speeds deployment and ensures that the Allscripts solutions provide disaster protection with redundant systems that are secure and accessible by authorized caregivers anywhere in the world.

"The hosted model is perfect for a geographically disbursed organization like IMS and will let us continue to grow while delivering the same great service for our patients and physicians," explained Cindy Koelbl, Director of Professional Services for IMS. "It also means we can very quickly bring our physicians up live on the system without investing in growing our IT infrastructure."

Allscripts Differentiator

IMS conducted an exhaustive review of Electronic Health Record and Practice Management products before selecting Allscripts, said Koelbl. "We liked the fact that Allscripts has a proven and very impressive product that's very innovative," she said. "But more than that, the differentiator for us was the level of satisfaction we found among Allscripts customers and the company's strong focus on partnership. We could have chosen any vendor but we wanted a partner and we know Allscripts will be there to grow with us and develop with us as we grow."

Allscripts Chief Executive Officer Glen Tullman commented, "IMS has distinguished itself among physician groups in Arizona by focusing on quality care and service, as well as what will be required to deliver even better coordinated care in the future. We're pleased that they have selected Allscripts as their partner in providing their patients with a fully integrated healthcare experience that is richer in content, provides higher quality care, and is safer."

Allscripts EHR, PM and RCM

The *Allscripts Electronic Health Record* automates everyday clinical tasks such as prescribing medications and documenting patient visits, and connects physicians to all major healthcare stakeholders including labs, pharmacies, insurers and patients. Physicians have instant access to patient information as well as the latest best practices and clinical treatment guidelines when and where they need it - in the clinic, at the hospital or while on-call at home.

The *Allscripts Practice Management* solution with integrated *Revenue Cycle Management* combines billing and scheduling with integrated claims, remittance and eligibility capabilities in a single package. The Allscripts Revenue Cycle Management solution is used by thousands of physician groups across the U.S. to process more than 260 million claims annually and over 500 million revenue cycle management transactions.

About Integrated Medical Services

Established in 2006 in Phoenix, Arizona, IMS is an integrated team of healthcare professionals providing exceptional patient-centered, comprehensive care. Physician-owned, led, and driven, the IMS team is comprised of physicians, nurse practitioners, physician assistants, nurses, medical assistants, surgical techs, diagnostic staff and non-clinical staff which also includes IMS Billing, Marketing, Credentialing, Contracting, Human Resources,

Finance, Information Technology, and IMS Properties & Property Management. For more information visit www.imsaz.org.

About Allscripts

Allscripts uses innovation technology to bring health to healthcare. More than 160,000 physicians, 800 hospitals and nearly 8,000 post-acute and homecare organizations utilize Allscripts to improve the health of their patients and their bottom line. The company's award-winning solutions include electronic health records, electronic prescribing, revenue cycle management, practice management, document management, hospital care management, emergency department information systems and homecare automation. Allscripts is the brand name of AllscriptsMisys Healthcare Solutions, Inc. To learn more, visit www.allscripts.com.

For more Allscripts news, follow us on Twitter at: <http://twitter.com/AllscriptsMisys>

This news release may contain forward-looking statements within the meaning of the federal securities laws. Statements regarding future events, developments, the Company's future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements within the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, actual results may vary materially from those anticipated by the forward-looking statements. Among the important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are: the volume and timing of systems sales and installations; length of sales cycles and the installation process; the possibility that products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry; possible regulation of the Company's software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; our ability to identify and complete acquisitions, manage our growth and integrate acquisitions; the ability to recognize the benefits of the merger with Misys Healthcare Systems, LLC ("MHS"); the integration of MHS with the Company and the possible disruption of current plans and operations as a result thereof; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers; our ability to obtain, use or successfully integrate third-party licensed technology; breach of our security by third parties; and the risk factors detailed from time to time in our reports filed with the Securities and Exchange Commission, including our 2009 Annual Report on Form 10-K available through the Web site maintained by the Securities and Exchange Commission at www.sec.gov. The Company undertakes no obligation to update publicly any forward-looking statement, whether as a result of new information, future events or otherwise.

SOURCE Allscripts-Misys Healthcare Solutions, Inc.

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