



**Supplemental Financial Data Workbook**  
**Fourth Quarter 2020**  
**February 25, 2021**

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Explanation of Non-GAAP Financial Measures

Allscripts reports its financial results in accordance with U.S. generally accepted accounting principles, or GAAP. To supplement this information, Allscripts presents in this supplemental data package non-GAAP revenue, gross profit and gross margin, which are considered non-GAAP financial measures under Section 101 of Regulation G under the Securities Exchange Act of 1934, as amended. The definitions of non-GAAP financial measures used throughout this document are presented below:

- Non-GAAP revenue consists of GAAP revenue as reported and adds back recognized deferred revenue from Practice Fusion, NantHealth's provider/patient solutions business and non-material consolidated affiliates that is eliminated for GAAP purposes due to purchase accounting adjustments.
- Non-GAAP gross profit consists of GAAP gross profit, as reported, and excludes acquisition-related deferred revenue adjustments, acquisition-related amortization, stock-based compensation expense, and restructuring and other costs. Non-GAAP gross margin consists of non-GAAP gross profit as a percentage of non-GAAP revenue in the applicable period.
- Non-GAAP income from operations consists of GAAP income from operations, as reported, and excludes acquisition-related deferred revenue adjustments, acquisition-related amortization, stock-based compensation expense, impairment charges and restructuring and other costs.
- For purposes of segment reporting, the Company views operating income as the most directly comparable GAAP measure to segment Adjusted EBITDA because the Company does not reflect taxes or interest at the segment level. Adjusted EBITDA is a non-GAAP measure and consists of GAAP income from operations as reported and adjusts for: acquisition-related deferred revenue adjustments; acquisition related amortization; stock-based compensation expense; impairments; restructuring and other costs; and depreciation and amortization. Adjusted EBITDA margin consists of Adjusted EBITDA as a percentage of non-GAAP revenue in the applicable period.

Management also believes that non-GAAP revenue, gross profit, gross margin, operating expense, income from operations, Adjusted EBITDA and Adjusted EBITDA margin provide useful supplemental information to management and investors regarding the underlying performance of Allscripts business operations. Acquisition accounting adjustments and restructuring and other costs made in accordance with GAAP can make it difficult to make meaningful comparisons of the underlying operations of the business without considering the non-GAAP adjustments provided and discussed herein.

Management also uses this information internally for forecasting and budgeting, as it believes that these measures are indicative of core operating results. In addition, management may use non-GAAP gross profit, operating expense, operating income, and/or Adjusted EBITDA to measure achievement under Allscripts stock and cash incentive compensation plans. Note, however, that non-GAAP gross profit, operating income and Adjusted EBITDA are performance measures only, and they do not provide any measure of cash flow or liquidity. Non-GAAP financial measures are not in accordance with, or an alternative for, measures of financial performance prepared in accordance with GAAP and may be different from non-GAAP measures used by other companies. Non-GAAP measures have limitations in that they do not reflect all of the amounts associated with Allscripts results of operations as determined in accordance with GAAP. Investors and potential investors are encouraged to review the definitions and reconciliations of non-GAAP financial measures with GAAP financial measures contained within the company's press release dated February 25, 2021.

**Table 1a**  
**Allscripts Healthcare Solutions, Inc.**  
**Bookings and R&D Inclusive of Discontinued Operations**  
(In millions)  
(unaudited)

	2019				2020				YTD		2020/2019	2020/2019
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2019	2020	Q4	YTD
<b>Total Bookings</b>	286	276	236	312	205	188	187	220	1,110	800	-29%	-28%
<b>R&amp;D:</b>												
(A) Gross research and development expenses (includes stock based compensation expense)	92.0	89.3	94.1	89.8	90.0	74.0	71.2	72.9	365.2	308.1	-19%	-16%
(B) Capitalized software development costs	(27.7)	(25.9)	(30.2)	(26.9)	(27.8)	(25.8)	(22.7)	(17.5)	(110.7)	(93.8)	-35%	-15%
<b>Research and development expenses on GAAP Statement of Operations</b>	<b>64.3</b>	<b>63.4</b>	<b>63.9</b>	<b>62.9</b>	<b>62.2</b>	<b>48.2</b>	<b>48.5</b>	<b>55.4</b>	<b>254.5</b>	<b>214.3</b>	-12%	-16%
(C) Capitalized software amortization included in cost of revenue	19.2	20.0	20.1	20.3	22.1	23.4	24.6	22.7	79.6	92.8	12%	17%
Gross Capitalization Rate (-B/A)	30%	29%	32%	30%	31%	35%	32%	24%	30%	30%	-33%	0%

Note: The metrics above include results from EPSi and CarePort Health while owned by the Company.

**Table 1b**  
**Allscripts Healthcare Solutions, Inc.**  
**Contract Backlog and Other Metrics from Continuing Operations**  
(In millions)  
(unaudited)

	2019				2020				YTD		2020/2019	2020/2019
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2019	2020	Q4	YTD
<b>Total Bookings</b>	264	248	211	280	183	164	160	181	1,002	687	-35%	-31%
	2019				2020				YTD		2020/2019	2020/2019
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2019	2020	Q4 vs Q4	YTD
<b>Total Contract Backlog</b>	3,725	3,606	3,604	4,050	4,177	4,132	4,061	4,071	N/A	N/A	1%	N/A
	2019				2020				YTD		2020/2019	2020/2019
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2019	2020	Q4	YTD
<b>Other Metrics:</b>												
(A) Gross research and development expenses (includes stock based compensation expense)	87.5	85.0	88.6	84.6	85.2	69.5	66.8	70.6	345.7	292.1	-17%	-16%
(B) Capitalized software development costs	(25.2)	(23.1)	(27.5)	(24.5)	(25.7)	(23.5)	(20.4)	(16.3)	(100.2)	(85.9)	-33%	-14%
<b>Research and development expenses on GAAP Statement of Operations</b>	<b>62.3</b>	<b>61.9</b>	<b>61.1</b>	<b>60.1</b>	<b>59.4</b>	<b>46.0</b>	<b>46.4</b>	<b>54.3</b>	<b>245.4</b>	<b>206.1</b>	-10%	-16%
(C) Capitalized software amortization included in cost of revenue	17.7	18.4	18.3	18.4	19.9	21.2	22.5	22.7	72.9	86.3	23%	18%
Gross Capitalization Rate (-B/A)	29%	27%	31%	29%	30%	34%	30%	23%	29%	29%	-33%	0%
Accounts receivable	423	400	399	424	441	388	363	347	424	347	-18%	N/A
A/R days sales outstanding (a)	97	89	89	93	105	96	91	82	93	82	-12%	N/A

Note: The metrics above exclude results from EPSi and CarePort Health in all periods presented.  
(a) A/R days sales outstanding are calculated using Non-GAAP revenue from continuing operations

**Table 2a**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Financial Information Inclusive of Discontinued Operations**

(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b><u>Software Delivery, Support &amp; Maintenance</u></b>										
Revenue	275.9	285.4	284.6	281.9	1,127.8	263.6	256.0	250.6	267.3	1,037.5
Gross profit	176.5	182.1	181.9	179.0	719.5	166.4	158.8	150.8	170.5	646.5
Gross margin	64.0%	63.8%	63.9%	63.5%	63.8%	63.1%	62.0%	60.2%	63.8%	62.3%
<b><u>Client Services</u></b>										
Revenue	156.7	159.6	160.0	169.6	645.9	153.1	150.2	151.5	147.2	602.0
Gross Profit	10.0	14.3	10.1	12.9	47.3	5.0	14.1	21.1	22.2	62.4
Gross Margin	6.4%	9.0%	6.3%	7.6%	7.3%	3.3%	9.4%	13.9%	15.1%	10.4%
<b><u>Total Allscripts, non-GAAP</u></b>										
Revenue	432.6	445.0	444.6	451.5	1,773.7	416.7	406.2	402.1	414.5	1,639.5
Gross profit	186.5	196.4	192.0	191.9	766.8	171.4	172.9	171.9	192.7	708.9
Gross margin	43.1%	44.1%	43.2%	42.5%	43.2%	41.1%	42.6%	42.8%	46.5%	43.2%
<b>Total Non-GAAP Revenue Mix</b>										
Recurring Revenue	349.0	350.4	349.7	348.0	1,397.1	341.2	335.1	333.9	333.9	1,344.1
Non-Recurring Revenue	83.6	94.6	94.9	103.5	376.6	75.5	71.1	68.2	80.6	295.4
	432.6	445.0	444.6	451.5	1,773.7	416.7	406.2	402.1	414.5	1,639.5
<b>Total Non-GAAP Revenue Mix</b>										
Recurring Revenue	81%	79%	79%	77%	79%	82%	82%	83%	81%	82%
Non-Recurring Revenue	19%	21%	21%	23%	21%	18%	18%	17%	19%	18%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Note: The metrics above include results from EPSi and CarePort Health while owned by the Company.

**Table 2b**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Financial Information from Continuing Operations**

(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b><u>Software Delivery, Support &amp; Maintenance</u></b>										
Revenue	247.4	256.4	252.5	249.2	1,005.5	232.1	223.6	217.7	241.3	914.7
Gross profit	152.6	157.6	154.8	151.3	616.3	140.4	131.7	122.9	147.7	542.7
Gross margin	61.7%	61.5%	61.3%	60.7%	61.3%	60.5%	58.9%	56.5%	61.2%	59.3%
<b><u>Client Services</u></b>										
Revenue	152.3	155.0	156.2	165.6	629.1	149.3	145.7	147.9	145.1	588.0
Gross Profit	9.3	13.5	10.0	12.8	45.6	5.6	14.0	22.1	22.2	63.9
Gross Margin	6.1%	8.7%	6.4%	7.7%	7.2%	3.8%	9.6%	14.9%	15.3%	10.9%
<b><u>Total Allscripts, non-GAAP</u></b>										
Revenue	399.7	411.4	408.7	414.8	1,634.6	381.4	369.3	365.6	386.4	1,502.7
Gross profit	161.9	171.1	164.8	164.1	661.9	146.0	145.7	145.0	169.9	606.6
Gross margin	40.5%	41.6%	40.3%	39.6%	40.5%	38.3%	39.5%	39.7%	44.0%	40.4%
<b>Total Non-GAAP Revenue Mix</b>										
Recurring Revenue	320.5	321.7	319.6	317.9	1,279.7	310.0	303.2	301.5	307.8	1,222.5
Non-Recurring Revenue	79.2	89.7	89.1	96.9	354.9	71.4	66.1	64.1	78.5	280.1
	399.7	411.4	408.7	414.8	1,634.6	381.4	369.3	365.6	386.3	1,502.6
<b>Total Non-GAAP Revenue Mix</b>										
Recurring Revenue	80%	78%	78%	77%	78%	81%	82%	82%	80%	81%
Non-Recurring Revenue	20%	22%	22%	23%	22%	19%	18%	18%	20%	19%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Note: The metrics above exclude results from EPSi and CarePort Health in all periods presented.

**Table 3**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Reconciliation Information**

(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b><u>Software Delivery, Support &amp; Maintenance</u></b>										
<b>Revenue, as reported</b>	<b>247.0</b>	<b>256.0</b>	<b>252.3</b>	<b>248.9</b>	<b>1,004.2</b>	<b>232.1</b>	<b>223.6</b>	<b>217.7</b>	<b>241.3</b>	<b>914.7</b>
Acquisition-related deferred revenue adjustments	0.4	0.4	0.2	0.3	1.3	0.0	0.0	0.0	0.0	0.0
Non-GAAP Revenue related to businesses reported as discontinued operations	28.5	29.0	32.1	32.7	122.3	31.5	32.4	32.9	26.0	122.8
<b>Non-GAAP Revenue</b>	<b>275.9</b>	<b>285.4</b>	<b>284.6</b>	<b>281.9</b>	<b>1,127.8</b>	<b>263.6</b>	<b>256.0</b>	<b>250.6</b>	<b>267.3</b>	<b>1,037.5</b>
<b>Gross profit, as reported</b>	<b>142.8</b>	<b>147.8</b>	<b>145.0</b>	<b>141.6</b>	<b>577.2</b>	<b>130.9</b>	<b>123.1</b>	<b>114.5</b>	<b>139.8</b>	<b>508.3</b>
Acquisition-related deferred revenue adjustments	0.4	0.4	0.2	0.3	1.3	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	8.6	8.6	8.8	8.9	34.9	8.2	8.2	8.2	7.5	32.1
Stock-based compensation expense	0.5	0.6	0.4	0.5	2.0	0.5	0.3	0.3	0.5	1.6
Restructuring and other	0.3	0.2	0.4	0.0	0.9	0.8	0.1	(0.1)	(0.1)	0.7
Non-GAAP Gross profit related to businesses reported as discontinued operations	23.9	24.5	27.2	27.6	103.2	26.0	27.1	27.9	22.8	103.8
<b>Non-GAAP Gross profit</b>	<b>176.5</b>	<b>182.1</b>	<b>182.0</b>	<b>178.9</b>	<b>719.5</b>	<b>166.4</b>	<b>158.8</b>	<b>150.8</b>	<b>170.5</b>	<b>646.5</b>
<b><u>Client Services</u></b>										
<b>Revenue, as reported</b>	<b>152.1</b>	<b>154.9</b>	<b>156.0</b>	<b>165.4</b>	<b>628.4</b>	<b>149.3</b>	<b>145.7</b>	<b>147.9</b>	<b>145.1</b>	<b>588.0</b>
Acquisition-related deferred revenue adjustments	0.2	0.1	0.2	0.2	0.7	0.0	0.0	0.0	0.0	0.0
Non-GAAP Revenue related to businesses reported as discontinued operations	4.4	4.6	3.8	4.0	16.8	3.8	4.5	3.6	2.1	14.0
<b>Non-GAAP Revenue</b>	<b>156.7</b>	<b>159.6</b>	<b>160.0</b>	<b>169.6</b>	<b>645.9</b>	<b>153.1</b>	<b>150.2</b>	<b>151.5</b>	<b>147.2</b>	<b>602.0</b>
<b>Gross profit, as reported</b>	<b>7.1</b>	<b>11.4</b>	<b>3.6</b>	<b>11.0</b>	<b>33.1</b>	<b>1.1</b>	<b>14.5</b>	<b>20.6</b>	<b>21.2</b>	<b>57.4</b>
Acquisition-related deferred revenue adjustments	0.2	0.1	0.2	0.2	0.7	0.0	0.0	0.0	0.0	0.0
Stock-based compensation expense	1.1	1.2	0.7	1.1	4.1	1.1	0.8	1.5	1.0	4.4
Restructuring and other	0.9	0.8	5.5	0.5	7.7	3.4	(1.3)	0.0	(0.0)	2.1
Non-GAAP Gross profit related to businesses reported as discontinued operations	0.7	0.8	0.0	0.2	1.7	(0.6)	0.1	(1.0)	0.0	(1.5)
<b>Non-GAAP Gross profit</b>	<b>10.0</b>	<b>14.3</b>	<b>10.0</b>	<b>13.0</b>	<b>47.3</b>	<b>5.0</b>	<b>14.1</b>	<b>21.1</b>	<b>22.2</b>	<b>62.4</b>
<b><u>Total Allscripts</u></b>										
<b>Revenue, as reported</b>	<b>399.1</b>	<b>410.9</b>	<b>408.3</b>	<b>414.3</b>	<b>1,632.6</b>	<b>381.4</b>	<b>369.3</b>	<b>365.6</b>	<b>386.4</b>	<b>1,502.7</b>
Acquisition-related deferred revenue adjustments	0.6	0.5	0.4	0.5	2.0	0.0	0.0	0.0	0.0	0.0
Non-GAAP Revenue related to businesses reported as discontinued operations	32.9	33.6	35.9	36.7	139.1	35.3	36.9	36.5	28.1	136.8
<b>Non-GAAP Revenue</b>	<b>432.6</b>	<b>445.0</b>	<b>444.6</b>	<b>451.5</b>	<b>1,773.7</b>	<b>416.7</b>	<b>406.2</b>	<b>402.1</b>	<b>414.5</b>	<b>1,639.5</b>
<b>Gross profit, as reported</b>	<b>149.9</b>	<b>159.2</b>	<b>148.6</b>	<b>152.6</b>	<b>610.3</b>	<b>132.0</b>	<b>137.6</b>	<b>135.1</b>	<b>161.0</b>	<b>565.7</b>
Acquisition-related deferred revenue adjustments	0.6	0.5	0.4	0.5	2.0	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	8.6	8.6	8.8	8.9	34.9	8.2	8.2	8.2	7.5	32.1
Stock-based compensation expense	1.6	1.8	1.1	1.6	6.1	1.6	1.1	1.8	1.5	6.0
Restructuring and other	1.2	1.0	5.9	0.5	8.6	4.2	(1.2)	(0.1)	(0.1)	2.8
Non-GAAP Gross profit related to businesses reported as discontinued operations	24.6	25.3	27.2	27.8	104.9	25.4	27.2	26.9	22.8	102.3
<b>Non-GAAP Gross profit</b>	<b>186.5</b>	<b>196.4</b>	<b>192.0</b>	<b>191.9</b>	<b>766.8</b>	<b>171.4</b>	<b>172.9</b>	<b>171.9</b>	<b>192.7</b>	<b>708.9</b>

**Table 4a**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Segment Financial Information Inclusive of Discontinued Operations**  
(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b><u>Core Clinical &amp; Financial Solutions</u></b>										
<b><u>Segment, non-GAAP</u></b>										
Revenue	340.7	348.1	343.2	346.1	1,378.1	320.3	311.1	306.5	316.3	1,254.2
Gross profit	130.5	132.6	128.7	124.7	516.5	112.5	115.1	112.8	128.9	469.3
Gross margin	38.3%	38.1%	37.5%	36.0%	37.5%	35.1%	37.0%	36.8%	40.8%	37.4%
Income from operations	23.3	19.5	21.2	15.2	79.2	7.8	21.6	23.6	36.3	89.3
Adjusted EBITDA	47.9	44.3	45.0	39.0	176.2	31.8	46.6	48.7	61.2	188.3
Adjusted EBITDA margin	14.1%	12.7%	13.1%	11.3%	12.8%	9.9%	15.0%	15.9%	19.3%	15.0%
<b><u>Data, Analytics &amp; Care Coordination</u></b>										
<b><u>Segment, non-GAAP</u></b>										
Revenue	82.7	88.2	91.5	94.0	356.4	88.4	85.1	88.9	100.6	363.0
Gross profit	49.8	57.7	56.8	59.7	224.0	54.0	50.9	54.0	62.8	221.7
Gross margin	60.2%	65.4%	62.1%	63.5%	62.9%	61.1%	59.8%	60.7%	62.4%	61.1%
Income from operations	14.5	21.4	19.8	24.0	79.7	16.6	19.6	22.2	28.5	86.9
Adjusted EBITDA	18.9	26.0	24.3	28.7	97.9	21.9	25.0	27.8	34.3	109.0
Adjusted EBITDA margin	22.9%	29.5%	26.6%	30.5%	27.5%	24.8%	29.4%	31.3%	34.1%	30.0%
<b><u>Unallocated</u></b>										
Revenue	9.2	8.7	9.9	11.4	39.2	8.0	10.0	6.7	(2.4)	22.3
Gross Profit	6.2	6.1	6.5	7.5	26.3	4.9	6.9	5.1	1.0	17.9
Income from operations	3.9	3.9	3.1	4.7	15.6	1.9	4.1	2.7	1.0	9.7
Adjusted EBITDA	5.2	5.0	4.7	6.1	21.0	3.5	5.5	4.3	1.3	14.6
<b><u>Total Allscripts, non-GAAP</u></b>										
Revenue	432.6	445.0	444.6	451.5	1,773.7	416.7	406.2	402.1	414.5	1,639.5
Gross profit	186.5	196.4	192.0	191.9	766.8	171.4	172.9	171.9	192.7	708.9
Gross margin	43.1%	44.1%	43.2%	42.5%	43.2%	41.1%	42.6%	42.8%	46%	43.2%
Income from operations	41.7	44.8	44.1	43.9	174.5	26.3	45.3	48.5	65.8	185.9
Adjusted EBITDA	72.0	75.3	74.0	73.8	295.1	57.2	77.1	80.8	96.8	311.9
Adjusted EBITDA margin	16.6%	16.9%	16.6%	16.3%	16.6%	13.7%	19.0%	20.1%	23.4%	19.0%

Note: The metrics above include results from EPSi and CarePort Health while owned by the Company.



**Table 4b**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Segment Financial Information from Continuing Operations**  
(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b><u>Core Clinical &amp; Financial Solutions Segment, non-GAAP</u></b>										
Revenue	340.7	348.1	343.2	346.1	1,378.1	320.3	311.1	306.5	316.3	1,254.2
Gross profit	130.5	132.6	128.7	124.7	516.5	112.5	115.1	112.8	128.9	469.3
Gross margin	38.3%	38.1%	37.5%	36.0%	37.5%	35.1%	37.0%	36.8%	40.8%	37.4%
Income from operations	23.3	19.5	21.2	15.2	79.2	7.8	21.6	23.6	36.3	89.3
Adjusted EBITDA	47.9	44.3	45.0	39.0	176.2	31.8	46.6	48.7	61.2	188.3
Adjusted EBITDA margin	14.1%	12.7%	13.1%	11.3%	12.8%	9.9%	15.0%	15.9%	19.3%	15.0%
<b><u>Data, Analytics &amp; Care Coordination Segment, non-GAAP</u></b>										
Revenue	60.8	65.5	67.1	70.2	263.6	63.5	60.5	63.0	74.3	261.3
Gross profit	31.4	38.5	36.1	39.4	145.4	33.5	30.6	32.2	41.0	137.3
Gross margin	51.6%	58.8%	53.8%	56.1%	55.2%	52.8%	50.6%	51.1%	55.2%	52.5%
Income from operations	0.1	6.6	3.6	8.0	18.3	0.1	3.0	3.7	10.4	17.2
Adjusted EBITDA	4.1	10.6	7.9	12.1	34.7	4.8	7.5	8.6	15.6	36.5
Adjusted EBITDA margin	6.7%	16.2%	11.8%	17.2%	13.2%	7.6%	12.4%	13.7%	21.0%	14.0%
<b><u>Unallocated</u></b>										
Revenue	(1.8)	(2.2)	(1.6)	(1.5)	(7.1)	(2.4)	(2.3)	(3.9)	(4.2)	(12.8)
Gross Profit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Adjusted EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b><u>Total Allscripts, non-GAAP</u></b>										
Revenue	399.7	411.4	408.7	414.8	1,634.6	381.4	369.3	365.6	386.4	1,502.7
Gross profit	161.9	171.1	164.8	164.1	661.9	146.0	145.7	145.0	169.9	606.6
Gross margin	40.5%	41.6%	40.3%	39.6%	40.5%	38.3%	39.5%	39.7%	44.0%	40.4%
Income from operations	23.4	26.1	24.8	23.2	97.5	7.9	24.6	27.3	46.7	106.5
Adjusted EBITDA	52.0	54.9	52.9	51.1	210.9	36.6	54.1	57.3	76.8	224.8
Adjusted EBITDA margin	13.0%	13.3%	12.9%	12.3%	12.9%	9.6%	14.6%	15.7%	19.9%	15.0%

Note: The metrics above exclude results from EPSi and CarePort Health in all periods presented.

**Table 5**  
**Allscripts Healthcare Solutions, Inc.**  
**Non-GAAP Segment Reconciliation**  
(In millions)  
(unaudited)

	2019					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Core Clinical &amp; Financial Solutions Segment</b>										
<b>Revenue, GAAP</b>	<b>340.4</b>	<b>347.8</b>	<b>343.0</b>	<b>345.9</b>	<b>1,377.1</b>	<b>320.3</b>	<b>311.1</b>	<b>306.5</b>	<b>316.3</b>	<b>1,254.2</b>
Acquisition-related deferred revenue adjustments	0.3	0.3	0.2	0.2	1.0	0.0	0.0	0.0	0.0	0.0
<b>Non-GAAP Revenue</b>	<b>340.7</b>	<b>348.1</b>	<b>343.2</b>	<b>346.1</b>	<b>1,378.1</b>	<b>320.3</b>	<b>311.1</b>	<b>306.5</b>	<b>316.3</b>	<b>1,254.2</b>
<b>Gross profit, GAAP</b>	<b>120.2</b>	<b>122.3</b>	<b>115.4</b>	<b>115.1</b>	<b>473.0</b>	<b>100.4</b>	<b>108.5</b>	<b>104.0</b>	<b>121.4</b>	<b>434.3</b>
Acquisition-related deferred revenue adjustments	0.3	0.3	0.2	0.2	1.0	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	7.6	7.5	7.6	7.5	30.2	7.1	6.9	7.1	6.4	27.5
Stock-based compensation expense	1.5	1.6	1.1	1.5	5.7	1.5	1.0	1.7	1.2	5.4
Restructuring and other	0.9	0.9	4.4	0.4	6.6	3.5	(1.3)	0.0	(0.1)	2.1
<b>Non-GAAP Gross profit</b>	<b>130.5</b>	<b>132.6</b>	<b>128.7</b>	<b>124.7</b>	<b>516.5</b>	<b>112.5</b>	<b>115.1</b>	<b>112.8</b>	<b>128.9</b>	<b>469.3</b>
<b>Income (loss) from operations, GAAP</b>	<b>(5.5)</b>	<b>(11.7)</b>	<b>(9.5)</b>	<b>(53.8)</b>	<b>(80.5)</b>	<b>(20.7)</b>	<b>(15.8)</b>	<b>(8.3)</b>	<b>(71.3)</b>	<b>(116.1)</b>
Acquisition-related deferred revenue adjustments	0.3	0.3	0.2	0.2	1.0	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	13.2	13.2	13.2	13.3	52.9	12.6	12.2	12.2	11.5	48.5
Stock-based compensation expense	9.5	8.3	6.3	7.6	31.7	8.4	5.5	8.2	7.0	29.1
Impairments	0.1	2.8	0.1	32.8	35.8	0.0	0.0	0.3	74.7	75.0
Restructuring and other	5.7	6.6	10.9	15.1	38.3	7.5	19.7	11.2	14.4	52.8
<b>Non-GAAP Income (loss) from operations</b>	<b>23.3</b>	<b>19.5</b>	<b>21.2</b>	<b>15.2</b>	<b>79.2</b>	<b>7.8</b>	<b>21.6</b>	<b>23.6</b>	<b>36.3</b>	<b>89.3</b>
Depreciation and amortization	24.6	24.8	23.8	23.8	97.0	24.0	25.0	25.1	24.9	99.0
<b>Adjusted EBITDA</b>	<b>47.9</b>	<b>44.3</b>	<b>45.0</b>	<b>39.0</b>	<b>176.2</b>	<b>31.8</b>	<b>46.6</b>	<b>48.7</b>	<b>61.2</b>	<b>188.3</b>
<b>Data, Analytics &amp; Care Coordination Segment</b>										
<b>Revenue, GAAP</b>	<b>60.5</b>	<b>65.3</b>	<b>66.9</b>	<b>69.9</b>	<b>262.6</b>	<b>63.5</b>	<b>60.5</b>	<b>63.0</b>	<b>74.3</b>	<b>261.3</b>
Acquisition-related deferred revenue adjustments	0.3	0.2	0.2	0.3	1.0	0.0	0.0	0.0	0.0	0.0
Non-GAAP Revenue related to businesses reported as discontinued operations	21.9	22.7	24.4	23.8	92.8	24.9	24.6	25.8	26.4	101.7
<b>Non-GAAP Revenue</b>	<b>82.7</b>	<b>88.2</b>	<b>91.5</b>	<b>94.0</b>	<b>356.4</b>	<b>88.4</b>	<b>85.1</b>	<b>88.8</b>	<b>100.7</b>	<b>363.0</b>
<b>Gross profit, GAAP</b>	<b>29.7</b>	<b>36.9</b>	<b>33.1</b>	<b>37.6</b>	<b>137.3</b>	<b>31.6</b>	<b>29.1</b>	<b>31.1</b>	<b>39.6</b>	<b>131.4</b>
Acquisition-related deferred revenue adjustments	0.3	0.2	0.2	0.3	1.0	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	1.0	1.1	1.2	1.4	4.7	1.0	1.3	1.1	1.2	4.6
Stock-based compensation expense	0.1	0.2	0.0	0.1	0.4	0.2	0.1	0.1	0.1	0.5
Restructuring and other	0.3	0.1	1.6	0.0	2.0	0.7	0.1	(0.1)	0.1	0.8
Non-GAAP Gross profit related to businesses reported as discontinued operations	18.4	19.2	20.7	20.3	78.6	20.5	20.3	21.8	21.4	84.0
<b>Non-GAAP Gross profit</b>	<b>49.8</b>	<b>57.7</b>	<b>56.8</b>	<b>59.7</b>	<b>224.0</b>	<b>54.0</b>	<b>50.9</b>	<b>54.0</b>	<b>62.4</b>	<b>221.3</b>
<b>Income (loss) from operations, GAAP</b>	<b>(9.7)</b>	<b>(1.9)</b>	<b>(6.2)</b>	<b>(1.3)</b>	<b>(19.1)</b>	<b>(6.3)</b>	<b>(8.9)</b>	<b>(2.8)</b>	<b>3.2</b>	<b>(14.8)</b>
Acquisition-related deferred revenue adjustments	0.3	0.2	0.2	0.3	1.0	0.0	0.0	0.0	0.0	0.0
Acquisition-related amortization	2.2	2.1	2.5	2.4	9.2	2.3	2.2	2.3	2.4	9.2
Stock-based compensation expense	3.3	2.9	2.2	2.5	10.9	2.5	2.0	2.3	2.5	9.3
Impairments	0.0	0.9	0.1	(0.3)	0.7	0.0	0.0	0.0	0.0	0.0
Restructuring and other	4.0	2.4	4.8	4.4	15.6	1.6	7.7	1.9	2.3	13.5
Non-GAAP Income(loss) related to businesses reported as discontinued operations	14.2	14.8	15.8	16.2	61.0	16.4	16.1	18.2	18.0	68.7
<b>Non-GAAP Income (loss) from operations</b>	<b>14.3</b>	<b>21.4</b>	<b>19.4</b>	<b>24.2</b>	<b>79.3</b>	<b>16.5</b>	<b>19.1</b>	<b>21.9</b>	<b>28.4</b>	<b>85.9</b>
Depreciation and amortization from continuing operations	4.0	4.0	4.3	4.1	16.4	4.7	4.5	4.9	5.2	19.3
Depreciation and amortization related to businesses reported as discontinued operations	0.4	0.4	0.4	0.4	1.6	0.7	0.7	0.7	0.7	2.8
<b>Depreciation and amortization</b>	<b>4.4</b>	<b>4.4</b>	<b>4.7</b>	<b>4.5</b>	<b>18.0</b>	<b>5.4</b>	<b>5.2</b>	<b>5.6</b>	<b>5.9</b>	<b>22.1</b>
<b>Adjusted EBITDA</b>	<b>18.7</b>	<b>25.8</b>	<b>24.1</b>	<b>28.7</b>	<b>97.3</b>	<b>21.9</b>	<b>24.3</b>	<b>27.5</b>	<b>34.3</b>	<b>108.0</b>
<b>Unallocated</b>										
<b>Revenue, as reported</b>	<b>(1.8)</b>	<b>(2.2)</b>	<b>(1.6)</b>	<b>(1.5)</b>	<b>(7.1)</b>	<b>(2.4)</b>	<b>(2.3)</b>	<b>(3.9)</b>	<b>(4.2)</b>	<b>(12.8)</b>
Non-GAAP Revenue related to businesses reported as discontinued operations	11.0	10.9	11.5	12.9	46.3	10.4	12.3	10.7	1.7	35.1
<b>Non-GAAP Revenue</b>	<b>9.2</b>	<b>8.7</b>	<b>9.9</b>	<b>11.4</b>	<b>39.2</b>	<b>8.0</b>	<b>10.0</b>	<b>6.8</b>	<b>(2.5)</b>	<b>22.3</b>
<b>Gross Profit, as reported</b>	<b>0.0</b>	<b>0.0</b>	<b>(0.0)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(0.0)</b>	<b>(0.0)</b>
Non-GAAP Gross profit related to businesses reported as discontinued operations	6.2	6.1	6.5	7.5	26.3	4.9	6.9	5.1	1.4	18.3
<b>Non-GAAP Gross Profit</b>	<b>6.2</b>	<b>6.1</b>	<b>6.5</b>	<b>7.5</b>	<b>26.3</b>	<b>4.9</b>	<b>6.9</b>	<b>5.1</b>	<b>1.4</b>	<b>18.3</b>
<b>Income (loss) from operations, GAAP</b>	<b>(0.0)</b>	<b>(0.0)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
Non-GAAP Income(loss) related to businesses reported as discontinued operations	4.1	3.9	3.5	4.5	16.0	2.0	4.6	3.1	1.1	10.8
<b>Non-GAAP Income (loss) from operations</b>	<b>4.1</b>	<b>3.9</b>	<b>3.5</b>	<b>4.5</b>	<b>16.0</b>	<b>2.0</b>	<b>4.6</b>	<b>3.1</b>	<b>1.1</b>	<b>10.8</b>
Depreciation and amortization related to businesses reported as discontinued operations	1.3	1.3	1.4	1.6	5.6	1.5	1.6	1.6	0.2	4.9
<b>Depreciation and amortization</b>	<b>1.3</b>	<b>1.3</b>	<b>1.4</b>	<b>1.6</b>	<b>5.6</b>	<b>1.5</b>	<b>1.6</b>	<b>1.6</b>	<b>0.2</b>	<b>4.9</b>
<b>Adjusted EBITDA</b>	<b>5.4</b>	<b>5.2</b>	<b>4.9</b>	<b>6.1</b>	<b>21.6</b>	<b>3.5</b>	<b>6.2</b>	<b>4.7</b>	<b>1.3</b>	<b>15.7</b>